

McKinsey&Company

# At your best

McKinsey in the Middle East



# People are our greatest strength

A diversity of background, discipline, gender, nationality, and outlook ensures our clients receive a singular balance and broad expertise.

Our consultants include doctors, musicians, engineers, business managers, Olympic athletes, civil servants, entrepreneurs, and scientists.

They join McKinsey to apply their talents to complex challenges and build on their strengths by working with experts all over the world.

Our consistent approach to recruiting and developing our people gives us a significant distinct advantage. It allows us to take a creative approach in solving complex problems and make lasting improvements to our clients' performance anywhere in the world.

## McKinsey in the Middle East



60+

years in the region



2,500+

client engagements since 2010



8

offices



600+

colleagues



30%

women



60+

nationalities



# We are committed to social impact



## The Middle East Fuel Ignition startup club

McKinsey's Middle East Office launched a startup club, Fuel Ignition, to help regional entrepreneurs scale their ventures. So far, we've supported more than 10 organizations as they work through strategic questions, organizational design, funding, and other challenges.

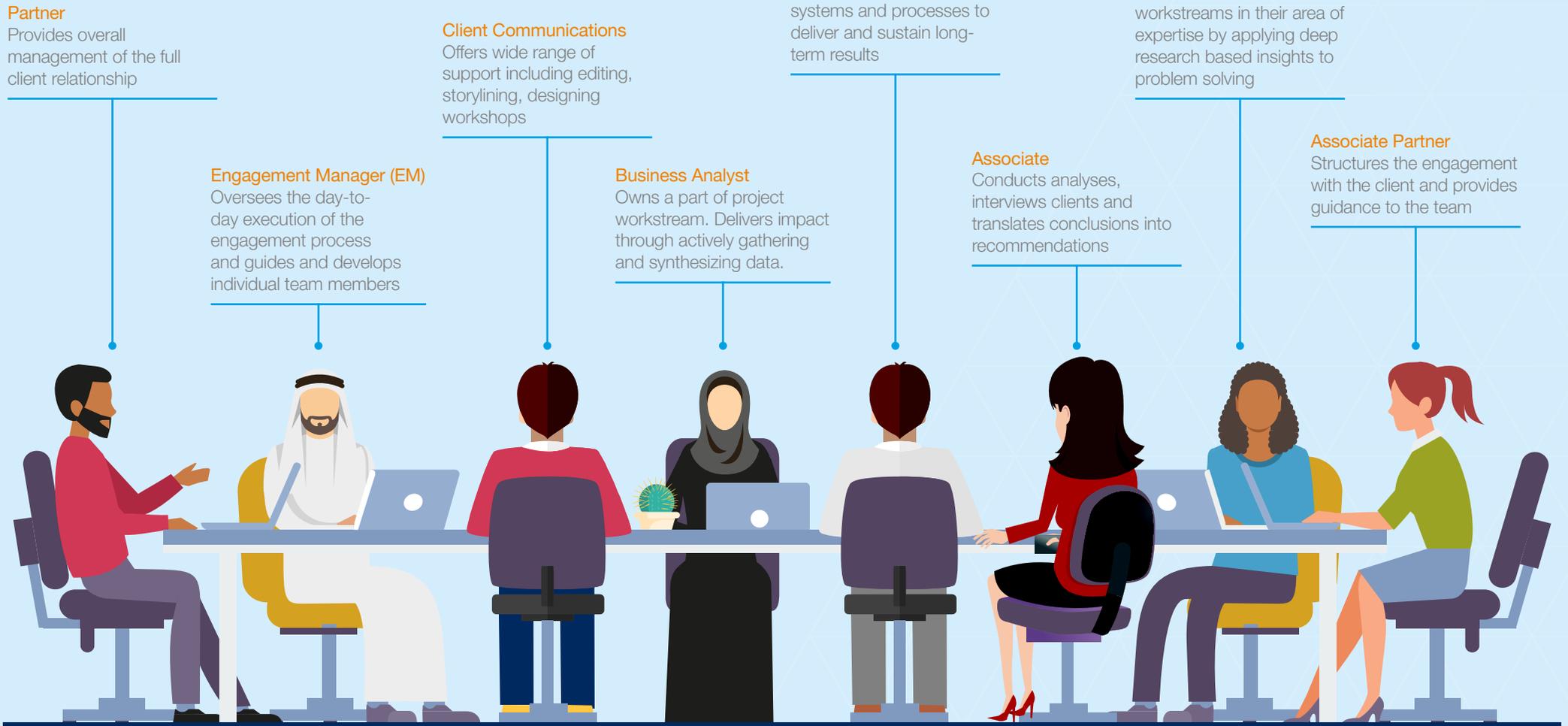
[Click to read more about our social impact.](#)

## A first in KSA - Qimam fellowship develops young talent

Tom Isherwood, partner at McKinsey Middle East says, "The primary way we 'give back' in the Middle East is by developing talent through workshops and leadership programs, so this fits right in. Qimam fellowship offers a way to broaden access to opportunities."



# We work in collaborative teams



# Our alumni network is strong

More than 34,000 McKinsey alumni work in virtually every business sector in 125 countries. This dynamic network is a lasting benefit of a McKinsey career.



## Careem

Two of our Dubai office alumni are behind the Middle East's first tech unicorn, [Careem](#), a ride sharing app. Magnus Olsson was determined to build something meaningful after recovering from potentially life-threatening brain surgery and his business partner Mudassir Sheikh was looking to return to his tech entrepreneur roots. Together they founded Careem in 2012 as a corporate transportation website to help businesses schedule employee transport and since its creation, it has rapidly expanded with a presence in over 100 cities in more than 14 countries.



## service market

In 2013 one of our Dubai office alumna, Bana Shomali, founded [ServiceMarket](#). The business, formerly known as MoveSouq, caters to the home service industry, helping customers book services like home cleaning and renovations. Bana came up with the idea after leaving the firm when she wanted to find something new and test the waters as an entrepreneur.

# Your development is our priority

	<p><b>Continued learning</b></p> <p>We accelerate your growth with trainings covering problem solving skills, personal impact, leadership, and functional expertise. We invest an enormous amount of resources into your development.</p>		<p><b>Grace Paulter</b> Business Analyst</p> <p><i>“Our training programs go beyond basic consulting skills; they help shape our holistic professional experience. During our female focused trainings, I found my voice. Through my latest trainings I am discovering my passions and learning how to shape my McKinsey experience around what I love. I have evolved from a timid Business Analyst to an accomplished professional who carves her own path. I owe this to my time at McKinsey, both inside and outside formal trainings.”</i></p>
	<p><b>Career growth</b></p> <p>A system of constant strengths based feedback and hands-on coaching from senior colleagues means that talented individuals can join McKinsey from any background.</p>		<p><b>Maitham Albaharna</b> Engagement Manager</p> <p><i>“Giving and receiving feedback is part of our DNA at McKinsey. The honest and genuine feedback that I’ve received throughout my journey at the firm from my teams, mentors, and sponsors has played an important role in shaping who I am today. This holds true to our values, a big part of which focuses on creating an unrivalled environment for exceptional people.”</i></p>
	<p><b>Global exposure</b></p> <p>When you join McKinsey in the Middle East, you can expand your horizons by working on an engagement in a foreign country, transferring to another office, or going on a secondment outside McKinsey.</p>		<p><b>Ali Hassan</b> Associate</p> <p><i>“I spent 2 years as a Business Analyst in Dubai, before transferring to the New York office for a year. I then left to pursue my MBA, before returning to the Dubai office last year. The firm has allowed me the opportunity to explore my personal and professional interests in different geographies, sectors, and client contexts.”</i></p>
	<p><b>Flexibility</b></p> <p>We encourage a culture of flexibility and offer various programs that support career success. For example, Take Time gives consultants the option to take up to 10 extra weeks off between projects. PACE enables consultants to stay in their current role longer, thus reducing the pressure to fulfil requirements for their next role.</p>		<p><b>Margaux Constantine</b> Associate Partner</p> <p><i>“Flexibility is one of the best things about the firm. I have leveraged our Take Time program multiple times. It has allowed me to pursue my passions such as studying contemporary art in New York and starting my own philanthropy in Tanzania. When I became a mom, I was able to come back part time which helped me find the right work-life balance.”</i></p>

# Shape your McKinsey journey



**Marco Dondi**  
Engagement  
Manager

*During my first few years after I joined the firm, I took an extra 1-2 months of leave each year to work on my passion project, authoring a book on the evolution of capitalism. When this project needed more time, I took 15 months off to finish it, and when I returned, I was welcomed back as if I had never left McKinsey.*



**Swati Tandon**  
Senior Vice  
President, RTS  
Consulting

*I spent 6 years in the private investment space before joining the McKinsey as an Associate. In my 4+ years at the firm, I have served clients in four different continents and worked across 3 offices. The firm has truly given me a chance to find my passion and make my 'own McKinsey'. Today I'm a leader in our RTS practice where I get the opportunity to serve clients on long term transformation projects.*



**Tom Isherwood**  
Partner

*I had to choose between joining McKinsey and a potentially thrilling job working in Iraq for the US State Department. Ultimately, the opportunities for growth and variety at McKinsey tipped the balance.*



**Joelle Thomas**  
Associate

*I've used the firm's Take Time program to continue performing in musical theatre and connected with other musicians at the annual McKinsey Music Festival. I can't imagine another place that would provide such amazing opportunities for its people or afford them so much choice in their paths.*



**Feras Alajmi**  
Business Analyst

*I serve as faculty for [edad](#), a program designed to equip high-performing students from the Middle East with conceptual problem-solving and communication skills they can use in their studies and future careers. Being involved in this initiative made me realize some of McKinsey's most inspiring impact happens outside client work.*

Amid all that is changing at our firm, some things never do. We remain true to our foundational strengths and innovative spirit. These help ensure we always stay relevant to the leaders of the world's most important organizations and provide them with the advice and tools to grow and lead in a sustainable way.

For more information,  
visit [www.mckinsey.com/middle-east](http://www.mckinsey.com/middle-east).

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